

# 10X - ECUTION

Transform chaos into systematically achieving  
business goals, at scale

**NEXT** X YOU  
YOUR TEAM  
YOUR BUSINESS

[www.10X-e.com](http://www.10X-e.com)

VUMELA  
Enterprise Development Fund

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edge  
G R O W T H



# 10X-ECUTION OVERVIEW

If running your business feels like being inside a tornado and business performance is a lottery, you're not alone. Growth produces chaos. Change accelerates. Uncertainty multiplies. Problems compound. And stress accumulates. The good news is that this is all a normal part of growth and there is a science to transforming the chaos into flow.

You need a proven management system to keep your growing team aligned and focused on the key business priorities so you can enjoy teams, sales, and ops that thrive.

Our 1-day Boot Camp on Execution is designed to share just that: a proven system to manage the business at scale. It's specifically for growing companies who feel like 'balls are dropping', and they need to take professional management to the next level. You'll have the opportunity to learn from experienced scale up business leaders and get the tools that will keep you sane!

**Get the tools to turn your vortex of chaos into a team and business that performs and thrives at scale.**



# BOOT CAMP OBJECTIVE

Learn how to implement the 8 Disciplines of Execution, to keep the entire organisation focused, aligned, and working systematically towards the long term business goals

## FACILITATOR

**JASON GOLDBERG**

Entrepreneur, Investor, Scale Up Strategist and Scale Up CEO Partner

# BOOT CAMP

## FOCUS AREAS

- How your business will change as you Scale Up, and how your management system needs to change to gear up for your future scale
- The 8 disciplines of execution
- How to translate a strategy (long term, big picture goals) into concrete targets for each person
- How to design scoreboards that engage, to keep the front line focused on & energised by company priorities on a daily basis
- How to connect long term strategy to day-to-day activities
- How to use a Quarterly Cycle to enhance energy & execution
- A Roadmap for implementing your Execution Management System, step by step, over time
- A D.I.Y Guide to implementing the 8 disciplines of Execution



# WHO SHOULD ATTEND?

CEO's and senior executives in early stage and growing businesses which face some or most of these symptoms:

- The business is feeling more and more frenetic;
- Balls are dropping;
- We fight too many fires caused by poor planning, coordination, or communication;
- It's becoming hard to get everybody pulling in the same direction;
- Departments are 'missing each other' / coordination is poor
- Investors and Board members in early stage and growing businesses

# DATE

16 March 2018

# DURATION

$\frac{3}{4}$  day: 10am – 6pm

# FEE

R 5,500 pp (exc VAT)

# DISCOUNT

Bring 3 for the price of 2

30% discount for referring Founders of other ventures

# LOCATION

Venue: The Focus Rooms

Area: Sunninghill, Johannesburg

# MORE INFO

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