

PERFORMANCE MANAGEMENT

'Harnessing and growing talent and teams, at scale' (for Managers)



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PERFORMANCE MANAGEMENT OVERVIEW

Are you struggling to keep your growing team aligned, focused, and accountable? It's inevitable as you grow that things get chaotic and out of control. You need smart tools to keep your team clear on priorities, aligned on roles, 'in sync', engaged and accountable. That's the role of Performance Management (PM) done well.

But done poorly, PM can break your culture, chase good people away, waste mountains of time and effort, and frustrate and suck the life out of you and your team.

This 'Performance Management' dilemma is the reason for our upcoming 1-day Boot Camp on 'Designing your Performance Management System'.



BOOT CAMP OBJECTIVE

Learn how to keep your team aligned to the goals of the organisation by keeping your team clear on priorities, aligned on roles, 'in sync', engaged and accountable.

FACILITATOR

JASON GOLDBERG

Entrepreneur, Investor, Scale Up Strategist and Scale Up CEO Partner



BOOT CAMP FOCUS AREAS

- The latest thinking on Performance Management
- The key debates on what works and what doesn't
- The key design decisions you need to make
- Guidelines to make those design decisions
- The performance management philosophy and practices we think work best for most scale ups.
- The process to implement performance management
- Tips on do's and don'ts when implementing PM for the first time



WHO SHOULD ATTEND?

CEO's and senior executives in early stage and growing businesses which face some or most of these symptoms:

- The business is feeling more and more frenetic;
- Balls are dropping;
- We fight too many fires caused by poor planning, coordination, or communication;
- It's becoming hard to get everybody pulling in the same direction
- Departments are 'missing each other' / coordination is poor
- Investors and Board members in early stage and growing businesses

DATE

3 July 2018

DURATION

$\frac{3}{4}$ day: 10am – 6pm

FEE

R5,500 pp (exc VAT)

DISCOUNT

Bring 3 for the price of 2 from the same company
30% discount for referring Founders of other ventures

LOCATION

Venue: The Focus Rooms

Area: Sunninghill, Johannesburg

MORE INFO

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